

Sensata Fact Sheet

Sensata Technologies

- World leader and early innovator in mission-critical sensors and controls with a history of over 100 years
- Worldwide market leader for TPMS sensors, software and systems as well as for brake pressure sensors for ESP
- Manufactures over 17,000 different products
- Ships approximately 1.4 billion units a year under the Sensata brand and more than 12 other familiar brand names
- Since 2010 trading on NYSE under "ST"

Headquarters

- Attleboro, Massachusetts, USA

Locations

- Business centers and manufacturing sites in 13 countries, plus sales and marketing offices worldwide

Management

- **Martha Sullivan**
President and Chief Executive Officer
- **Steve Beringhause**
Executive Vice President, Performance Sensing and Chief Technology Officer
- **Jeffery Cote**
Executive Vice President, Sensing Solutions and Chief Operating Officer
- **Paul Vasington**
Executive Vice President and Chief Financial Officer
- **Paul Chawla**
Senior Vice President, Performance Sensing Europe and South America

Employment

- 20,300 employees worldwide (2016)

Revenue

- US \$3.2 Billion (2016)

Revenues by Region

n Europe: 32%, n Americas: 43%, n Asia: 25%



Major Business Segments

Sensing Solutions	Performance Sensing
A major player in worldwide electrical and power protection industries	A market leader in automotive, heating, ventilation, air conditioning and industrial markets

Most Important Markets/Applications

(incl. number of sensors per area)

- **Automotive** (up to 50 sensors & controls)
- **Heavy vehicles** (e.g. construction vehicles; 5 to 10 sensors, switches & circuit breakers)
- **Large HVAC systems** (dozens of sensors & switches)
- **Photovoltaic** (1 to 4 high voltage switches & fuses)
- **Aircraft** (up to 1,500 circuit breakers & switches)
- **Telecommunications** (e.g. mobile phone systems; 300 or more circuit breakers, sensors, & switches)
- **RV & large boats** (up to 60 power inverters, sensors, & protection devices)
- **Home appliance** (over 30 sensors, switches, & other safety devices)
- **Industrial applications**
- **Military applications**

For further information, please contact:

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Corporate History

1916

We got our start when businessman Rathbun Willard founded the General Plate Company in Attleboro, MA to provide gold plate to the Rhode Island jewelry industry

1931

General Plate merged with Spencer Thermostat Company to create the Medals and Controls Corp.

1959

Merged with Texas Instruments (TI) and became a new TI division

2006

Reborn as a private company named Sensata Technologies; acquired First Technology

2007

Acquired Airpax Holdings and its four operating units

2010

Held our Initial Public Offering (IPO); began trading on NYSE under "ST"

2011

Bought Honeywell's "Automotive on Board" sensors business and Elex Group's Sensor-NITE

2012

Acquired WELLS-CTI test socket and thermal control product lines

2014

Acquired Wabash Technologies, DeltaTech Controls, Magnum Power and Schrader International

2015

Acquired Custom Sensors & Technologies' sensing portfolio

2016

100 years Sensata; started strategic partnership with Quanergy Systems